

Calendar of Events

May 3, 2019

Certified Veterans Loan Specialist (CVLS) Class

Liaison Washington Capital Hill

415 New Jersey Ave. NW

Washington, DC 20001

Obtain Your Certified Veterans Loan Specialist (CVLS) Certification!

Friday, May 3, 2019

Registration: 8:30am

Class Hours: 9:00am - 5:00pm

Liaison Washington Capital Hill

415 New Jersey Ave. NW

Washington, DC 20001

Is your focus on VA loans? Would you like to separate yourself from the competition? Don't miss this opportunity to become approved for NAMB's newest certification, the Certified Veterans Loan Specialist (CVLS).

Cost is only \$149 for Members and \$249 for Non-Members! Includes a continental breakfast and lunch.

VA loans are an amazing benefit that veterans have earned, and it's our responsibility as loan originators to help them take advantage of it. But to maximize that benefit, a veterans needs their loan officer to know all the nuances.

Lender guidelines often cover the top level information and you can do a VA deal from them. However, those guidelines miss the 'how' for many of the subtle details of VA loans, and often include limitations that can be worked around if you know how. With this extra information, you'll be able to get deals done that nobody else can, help more veterans in the process, and stand out to referral partners.

In case you're wondering, it doesn't matter if you're in a military town. In a non-military town, it's likely you'll be the only VA expert. Which will make you stand out even more.

The certification training will cover all the basics but, it'll also dig into super advanced topics like:

*Proving eligibility for everyone including reservists and surviving spouses
Tips for getting DU & LP approvals, and why manual underwriting isn't something to be feared*

The truth about VA appraisals and especially "Tidewater"

Ways to find double the number of VA approved condos

New rules around refinances and being ready for when that market returns

Weird stuff like assumptions, EEM, Rehab, non-owner occupant co-borrowers, etc

Immediately following the class, a test will be given and, upon passing, you will be presented with your certification and all the marketing materials that you need to promote yourself!

In addition, we'll emphasize the detailed knowledge & stories that you can use to show your value to real estate agents and help grow your business with VA as your niche.

Thank you to our 2019 Sponsor!

May 4, 2019
- May 7, 2019

2019 NAMB Legislative and Regulatory Conference
The Liaison Capitol Hill
415 New Jersey Avenue NW
Washington, DC 20001
Valerie Saunders, 202-434-8250
valsaun@namb.org

*Join us in DC at the 2019 NAMB Legislative and Regulatory Conference
May 4 - 7, 2019, The Liaison Capitol Hill, Washington, DC*

D.C. insiders, food-and-winners, and sophisticated overnighters praise the Liaison Capitol Hill's stylish rooms, modern décor, and proximity to the city's historic landmarks and attractions such as Capitol Hill, Union Station, the National Mall, and Smithsonian museums. With a playful, D.C.-inspired lobby art collection, contemporary comfort, the city's largest rooftop pool, and the award-winning restaurant Art and Soul, this pet-friendly boutique hotel is a welcome gathering place for neighborhood residents, Capitol Hill professionals and travelers.

Cost for this event is \$299 per person.

This members-only event features:

Saturday, May 4, 2019

8:00am - 5:00pm (The Hill): Nominating Committee Meeting
10:00am - 11:30am (Connect): Finance Committee Meeting
10:00am - 11:30am (Hub/Grid): NAMB FHA Committee (Chair: John Porter, Email - john@mortgagemasterwa.com) - The FHA Committee reviews the policies, underwriting guidelines and activities of the Federal Housing Administration and the Department of Housing and Urban Development.
11:30am - 6:00pm (Pre-Function Area): Registration
12:00pm - 1:30pm (Connect): NAMB Membership Committee Meeting (Chair Kimber White, CRMS, Email - kimber.white@namb.org). The Membership Committee responsibilities shall include the implementation of an annual membership promotion campaign.
12:00pm - 1:30pm (Hub/Grid): NAMB VA Committee (Chair: Ken Bates, ken@militaryhomeprograms.com) The Veterans Affairs Committee reviews the policies, underwriting guidelines and activities of the Department of Veterans Affairs.
2:00pm - 3:30pm (Hub/Grid): Government Affairs Committee Meeting
4:00pm - 8:00pm (Pre-Function Area): Kentucky Derby Party with NAMB!

Sunday, May 5, 2019:

8:30am - 10:45am (The Hill): NAMB Plus Meeting (Closed)
11:00am - 2:45pm (Hub/Grid): NAMB Board of Directors Meeting
12:00pm - 6:00pm (Pre-Function Area): Registration
3:00pm - 5:00pm (Metropolitan): Delegate Council and State Leadership Meeting - (Chair: Rocke Andrews, CMC, CRMS, rocke.andrews@namb.org) Delegate Council, chaired by the President-Elect, is the body responsible for representing and being a forum for expressing and realizing regional interests and concerns.

6:00pm - 9:00pm (Metropolitan East/West): PAC Fundraising Reception

Monday, May 6, 2019:

All Speakers time slots subject to change pending confirmation

7:00 AM - 6:00 PM (Pre-Function Area): Registration

7:30 AM - 8:30 AM (Metropolitan): Breakfast

8:30 AM - 8:45 AM (Metropolitan): Opening Remarks - President Rick Bettencourt, CRMS

8:45 AM – 9:30 AM (Metropolitan): VA Update - John Bell III, Deputy Director of Veterans Administration

9:30 AM - 10:00 AM (Metropolitan): CFPB Director Kathy Kraninger (invited): Listen first hand how regulatory changes and solid guidance will help the consumer and compliance by industry

10:00 AM – 10:45 AM (Metropolitan): NMLS Update on Transitional Licensing – Listen to how you can operate easily in multiple states starting in late 2019

11:00 AM – 12:00 PM (Metropolitan): Freddie Mac – Update on new housing programs from the leader in mortgage market innovation

12:00 PM – 1:00 PM (Metropolitan): HUD Secretary Ben Carson (invited)

1:00 PM to 1:30 PM: Break

1:30 PM - 2:45 PM (Metropolitan): Wholesale Roundtable Discussion: State of the industry. Quicken Loans and Freedom Mortgage. Hear a lively discussion on trends impacting the wholesale channel featuring David Schroeder, Senior Vice President, Mortgage Services, Quicken Loans Mortgage Services and Keith G. Bilodeau, Senior Vice President, Freedom Mortgage Corporation. What is price compression and is it a broker problem? Will transitional licensing increase retail vs. wholesale competition? What technology developments are around the corner that will increase broker productivity?

2:45 PM – 3:00 PM: Break

3:00 PM - 4:00 PM (Metropolitan): Advocacy Day Preparation Receive Advocacy Training, Issue Papers, Targeted Committees, and Insider Tips - Marty Pfeiffenberger NAMB Government Affairs Chair and Roy DeLoach, DC Strategies LLC , Washington, DC

4:15 PM – 5:00 PM (Metropolitan): Congressman Wm. Lacy Clay (D-MO) - Congressman Clay, is currently serving his 10th term and was first elected to the U. S. House in 2000 after serving 17-years in both chambers of the Missouri State legislature. He currently serves as the Chairman of the House Financial Services Subcommittee on Housing, Community Development & Insurance.

5:00 PM – 6:00 PM (Metropolitan): Happy Hour featuring Open Bar and Light hors d'oeuvres Originators on recent CFPB activity.

6:00 PM: Dinner on your own

Tuesday, May 7, 2019:

8:00am - 9:00am (Grid/Hill): Lobby Day Breakfast with NAMB

9:00am - 4:00pm: Lobby with Your State on Capitol Hill

4:30pm - 6:00pm (Grid/Hill): Lobby Day Breakdown Reception

Space is limited for this members-only event so, register today!

May 16, 2019

Certified Veterans Loan Specialist (CVLS) Class

Hilton Boston/Woburn

2 Forbes Road

Woburn, MA 01801

Registration begins at 8:30am; Class Hours: 9am - 5pm

Valerie Saunders, 202-434-8250

valsaun@namb.org

Obtain Your Certified Veterans Loan Specialist (CVLS) Certification!

Thursday, May 16, 2019

Registration: 8:30am

Class Hours: 9:00am - 5:00pm

Hilton Boston/Woburn

2 Forbes Road

Woburn, MA 01801

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Ways to find double the number of VA approved condos
New rules around refinances and being ready for when that market returns
Weird stuff like assumptions, EEM, Rehab, non-owner occupant co-borrowers, etc*

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June 6, 2019

NAMB Road Show - Colorado
Denver Marriott South at Park Meadows
10345 Park Meadows Drive
Littleton, CO 80124

Registration begins at 8:30am; Workshop Hours: 9:00am - 4:00pm
Valerie Saunders, 202-434-8250
valsaun@namb.org

Join NAMB and the Colorado Association of Mortgage Professionals on Thursday, June 6, 2019 from 8:30am - 4:00pm at the Denver Marriott South at Park Meadows, 10345 Park Meadows Drive, Littleton, CO 80124 for our NAMB Road Show - Colorado!

This event is filled with a variety of speakers that will provide those in attendance with great information and useful tools that you can use to help grow and improve your business!

Cost for this session is only \$40 per person and includes breakfast and lunch!

Agenda includes:

8:30am - 9:00am: Registration

9:00am - 9:05am: Welcome from our President Rick Bettencourt, CRMS

9:05am - 10:20am: "What's the 411 on the available affordable products and tools?" presented by Freddie Mac

10:30am - 11:50am: Session featuring Carl White with Mortgage Marketing Animals

12:00pm - 12:50pm: Lunch with NAMB President Rick Bettencourt, CRMS

1:00pm - 2:20pm: Session featuring Freddie Mac focused on Technology

2:30pm - 4:00pm: Session featuring Carl White with Mortgage Marketing Animals

For more information, please contact Valerie Saunders, NAMB Executive Director, at 202-434-8250 or via email at valsaun@namb.org.

July 17, 2019

Certified Veterans Loan Specialist (CVLS) Class

San Jose Marriott

301 S. Market Street

San Jose, CA 95113

Registration begins at 8:30am; Class Hours:9am to 5pm

Valerie Saunders, 202-434-8250

valsaun@namb.org

Obtain Your Certified Veterans Loan Specialist (CVLS) Certification!

Wednesday, July 17, 2019

Registration: 8:30am

Class Hours: 9:00am - 5:00pm

San Jose Marriott

301 S. Market Street

San Jose, CA 95113

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September 14, 2019
- September 16, 2019

2019 NAMB National Exhibitor Registration

Registration for 2019 NAMB National

Our 2019 NAMB National Conference and Trade Show will be held on Saturday, September 14 - Monday, September 16, 2019 at Caesars Palace in Las Vegas, NV. Join us at the nation's most-attended mortgage-focused event by the country's top mortgage professionals!

This year, we are pleased to offer NAMB member discounts!

Single 10' x 10' Booth (Member) - \$5,495

Single 10' x 10' Booth (Non-member) - \$5,995

Double 10' x 20' Booth (Member) - \$9,495

Double 10 x 20' Booth (Non-member) - \$9,995

If you have any questions or concerns, please do not hesitate to contact Valerie Saunders, NAMB Executive Director, at (202) 434-8250 or via email at valsau@namb.org