

Calendar of Events

September 8, 2018
- December 1, 2018

Early Bird Registration for 2019 - NAMB Focus: Technology & NAMB National 2019

Early Bird Registration for 2019 - NAMB Focus: Technology & NAMB National 2019

NAMB is excited to offer interested sponsors and exhibitors the opportunity to pre-register for our 2019 NAMB Focus: Technology and NAMB National events!

Our 2019 NAMB Focus: Technology Conference and Trade Show will be held on Wednesday, February 6 - Saturday, February 9, 2019 at the Innisbrook Golf & Spa Resort in Tampa, Florida. This year's show will feature a fun-filled golf tournament, a trade show featuring product showcases on the exhibit hall floor, informative breakout sessions plus much more!

Our 2019 NAMB National Conference and Trade Show will be held on Saturday, September 14 - Monday, September 16, 2019 at Caesars Palace in Las Vegas, NV. Join us at the nation's most-attended mortgage-focused event by the country's top mortgage professionals!

This year, we are pleased to offer NAMB member discounts and special Platinum, Gold and Silver sponsor packages.

Platinum Sponsor - NAMB Focus & NAMB National (Cost \$13,995 - Member; \$14,995 - Non-member): The Platinum Sponsor is our highest level of event-focused sponsorship. This sponsorship package includes - 1) One 10' x 10' booth at NAMB Focus and NAMB National; 2) One 50 minute speaking session at NAMB Focus and NAMB National; 3) An additional 15 minute product showcase session on the exhibit hall floor at NAMB Focus; 4) 2 targeted emails of the sponsor's choice electronically distributed through NAMB's communication system to our over 500,000 email database; 5) Up to 10 complimentary booth staff registrations; 6) Company logo featured on NAMB's Sponsor page which links to the webpage of the sponsor's choice; 7) Pre- and Post-show attendee lists for NAMB Focus and NAMB National including attendee name, mailing address and email address; and 8) Use of link to invite Mortgage industry clients and prospects to attend for FREE

Gold Sponsor - NAMB Focus & NAMB National (\$9,995 - Member; \$10,995 - Non-member): The Gold Sponsorship is our second highest level of event-focused sponsorship. This sponsorship package includes - 1) One 10' x 10' booth at NAMB Focus and NAMB National; 2) 1 targeted email of the sponsor's choice electronically distributed through NAMB's communication system to our over 500,000 email database; 3) Up to 10 complimentary booth staff registrations; 4) Company logo featured on NAMB's Sponsor page which links to the webpage of the sponsor's choice; 5) Pre- and Post-show attendee lists for NAMB Focus and NAMB National including attendee name, mailing address and email address; and 6) Use of link to invite Mortgage industry clients and prospects to attend for FREE

Silver Sponsor - NAMB Focus & NAMB National (\$7,995 - Member; \$8,995 - Non-member): The Silver Sponsorship is our third highest level of event-focused sponsorship. This sponsorship package includes - 1) One 10' x 10' booth at NAMB Focus and NAMB National; 2) Up to 10 complimentary booth staff registrations; 3) Pre- and Post-show attendee lists for NAMB Focus and NAMB National including attendee name, mailing address and email address; and 4) Use of link to invite Mortgage industry clients and prospects to attend for FREE

Individual single and double booth space pricing also available!

Don't miss these early bird specials...reserve between today and December 1, 2018 to receive the maximum discount!

If you have any questions or concerns, please do not hesitate to contact Valerie Saunders, NAMB Executive Director, at (202) 434-8250 or via email at valsaun@namb.org

We look forward to seeing you at our 2019 events!

February 6, 2019
- February 9, 2019

Early Bird Registration for 2019 - NAMB Focus: Technology
Innisbrook Golf & Spa Resort
36750 U.S. Hwy 19 N
Palm Harbor, FL 34683

Early Bird Registration for 2019 - NAMB Focus: Technology

NAMB is excited to offer interested sponsors and exhibitors the opportunity to pre-register for our 2019 NAMB Focus: Technology event!

Our 2019 NAMB Focus: Technology Conference and Trade Show will be held on Wednesday, February 6 - Saturday, February 9, 2019 at the Innisbrook Golf & Spa Resort in Tampa, Florida. This year's show will feature a fun-filled golf tournament, a trade show featuring product showcases on the exhibit hall floor, informative breakout sessions plus much more!

This year, we are pleased to offer NAMB member discounts and special Platinum, Gold and Silver sponsor packages that include space on NAMB's dedicated sponsor webpage, targeted emails to our over 500,000 email database and more! Don't miss these early bird specials...reserve between today and December 1, 2018 to receive the maximum discount!

If you have any questions or concerns, please do not hesitate to contact Valerie Saunders, NAMB Executive Director, at (202) 434-8250 or via email at valsaun@namb.org

We look forward to seeing you at our 2019 events!

October 18, 2018

NAMB Swarm - Iowa

West Des Moines Marriott

1250 Jordan Creek Parkway

West Des Moines, IA 50266

9:00am - 4:30pm

Valerie J. Saunders, CRMS, 202-434-8250

valsaun@namb.org

Join NAMB and the Mortgage Professionals of Iowa on Thursday, October 18, 2018 from 9:00am - 4:30pm at the West Des Moines Marriott, 1250 Jordan Creek Parkway, West Des Moines, IA for our NAMB Swarm - Iowa sponsored by United Wholesale Mortgage!

This event is filled with a variety of speakers that will provide those in attendance with great information and useful tools that you can use to help grow and improve your business!

Cost for this session is only \$40 per person and includes breakfast and lunch!

Agenda includes:

9:00am: Registration begins

9:45am: Welcome from our President Rick Bettencourt, CRMS

10:00am - 10:50am: How to Rapidly Win Great Agent Relationships featuring Ron Vaimberg, President and Head Coach of NMP U

In this amazing 80 minute presentation you will learn high impact strategies to:

Get the attention of agents in a crowded marketplace

Ask the right questions that allow you to stand out from the crowd

Overcome the most common agent objection like "I am working with another lender", or "I only do listings"

Position yourself for growth regardless of changing market conditions

And so much more...

11:30am - 12:20pm: How to grow your VA business featuring NAMB President Rick Bettencourt, CRMS

Come on in and learn firsthand how to incorporate your passion and love for helping our military into a system that can grow your VA production exponentially. Learn how to differentiate yourself from EVERY mortgage originator in the industry. Whether you JUST passed the NMLS test or have been originating for 30 years, this program will help you HELP those who sacrificed so much for all of us. Learn marketing tips and tricks that can light the fires and kick the tires to grow your VA Home Loan Business like never before!

12:30pm - 1:20pm: (Lunch Provided) A Federal Government Affairs Update with NAMB's Lobbyist, Roy DeLoach

Don't miss this informative session presented by Roy DeLoach, NAMB's Lobbyist, who will provide those in attendance with a DC insider's view of what's happening in Washington, DC. Learn more about important bills of interest and how changes in DC may affect the mortgage industry.

1:30pm - 2:20pm: Taking Market Share in 2018 presented by United Wholesale Mortgage

In an industry where everyone offers the same products and good pricing is a dime a dozen, it is innovative technology and committed partnerships that shape your ability to grow business. Allen Beydoun, Executive Vice President of Sales at United Wholesale Mortgage, discusses UWM's commitment to giving business back to the broker, as well as the features and technology it has in place to help you capture additional market share. Learn how the combination of game-changing technology and unrivaled client service access will get your borrowers to the closing table faster than other lenders – and how your business will pick up because of it.

2:30pm - 3:20pm: Light Your Leads on Fire presented by Pam Padley, Lead Implementation Specialist, Focus IT

What if you could supercharge those lagging leads? What if you could give your borrowers the service they deserve by clicking a few buttons? Thanks to the Pulse CRM, you can! In this training we'll go over how you can have your marketing done-for-you, why you need to ditch the spreadsheets and how vital having an effective pipeline is, so you can spend your time doing what you love.

3:30pm - 4:20pm: How to Succeed with Social Media presented by John G. Stevens, NAMB Immediate Past President

Learn how to get the most from social media and succeed in business from John G. Stevens, NAMB Immediate Past President. John shows those in attendance how to maximize the tools available on the worldwide web and grow your business by creating a social media strategy.

For more information, please contact Valerie Saunders, NAMB Executive Director, at 202-434-8250 or via email at valsaun@namb.org.

Thank you to our sponsor!

December 8, 2018
- December 10, 2018

NAMB National 2018
Caesars Palace
3570 Las Vegas Boulevard South
Las Vegas, NV 89109
Valerie Saunders, 202-434-8250
valsaun@namb.org

Often Imitated, Never Duplicated!
Attend the One and Only NAMB National!
December 8-10, 2018
Caesars Palace
Las Vegas, NV

NAMB National is the premier mortgage conference in the United States focusing on YOU - the Mortgage Professional. This amazing event will provide YOU with

Network with old friends, and make new ones at our awesome SOLD OUT trade show;
Fantastic breakout sessions presented by the industry's top leading companies;
A great keynote speaker session featuring Larry King and;
An out of this world end of event party showcasing Boyz II Men!

Register today and make sure you're part of this unbelievable event!

To make hotel reservations, click here...

December 8, 2018
- December 10, 2018

NAMB National 2018 Exhibitor Registration
Caesar's Palace
3570 S. Las Vegas Blvd.
Las Vegas, NV 89109

NAMB - The Association of Mortgage Professionals is excited to announce that NAMB National 2018 will be held at the Caesar's Palace in Las Vegas, NV from December 8-10, 2018!

As famous as Las Vegas itself, Caesars Palace is the best-known casino resort in the world—and with good reason. What began as a grand casino honoring the indulgent luxuries of ancient Rome has somehow evolved into something even more spectacular. Caesars Palace is renowned for impeccable service and attention to detail, and conference exhibitors and attendees can rightly expect the same. In fact, the only thing that can ever surpass their commitment to provide an extraordinary experience for their guests is their commitment to make planning it simple and effortless for you.

Limited space is available...sign up today!

Need to make hotel reservations? Click here!