

Calendar of Events

February 19, 2020
- February 20, 2020

2020 NAMB Focus Conference
Harrah's New Orleans Casino
8 Canal Street
New Orleans, LA 70130

Valerie Saunders, 202-434-8250
valsaun@namb.org

Our 2020 NAMB Focus Conference will be held on Wednesday, February 19 - Thursday, February 20, 2020 at Harrah's New Orleans Casino in New Orleans, LA. This year's show will feature sponsors featuring product showcases, informative breakout sessions plus much more!

February 19, 2020
- February 20, 2020

2020 NAMB Focus Attendee Registration
Harrah's New Orleans Casino
228 Poydras Street
New Orleans, LA 70130
Valerie Saunders, 202-434-8250
valsaun@namb.org

Register for 2020 NAMB Focus Today!

Start your 2020 off on the right foot and join NAMB for NAMB Focus, February 19-20, 2020 at Harrah's New Orleans Casino, 228 Poydras Street, New Orleans, FL 70130.

The AAA Four Diamond Award-winning Harrah's New Orleans hotel is located in the heart of the world's most exhilarating city. This 26-story marvel, with 450 oversized rooms and suites, provides an unparalleled escape. With spectacular views of the Mississippi River and New Orleans skyline, just steps from the French Quarter and Convention Center and a few blocks from the Superdome, there is no better place to stay.?

Click here to make hotel reservations...

This year's NAMB Focus is ALL ABOUT YOU!

The "SUCCESS TRACK" features focused breakout sessions geared towards helping you create a business plan, learn new marketing ideas, discover new technology and more. Cost is only \$149 for Members and \$249 for Non-members. Plus, if you use the discount code EARLYBIRD, you'll receive a \$50 discount off your registration fee!

Our product showcase track features sessions on the latest software and products to help you and your business and exhibit hall admission featuring a variety of vendors looking to share information and ideas! Cost is FREE if you register using discount code EARLYBIRD!

We want to help you make 2020 your best year ever!

Don't miss this opportunity to set your goals, learn new sales techniques and meet the country's top mortgage professionals at NAMB Focus...register today!

April 17, 2020
- April 21, 2020

2020 NAMB Legislative and Regulatory Conference
The Madison Washington DC
1177 15th Street NW
Washington, DC 20005
Valerie Saunders, 202-434-8250
valsaun@namb.org

*Join us in DC at the 2020 NAMB Legislative and Regulatory Conference
April 17 - 21, 2020, The Madison Washington, DC*

The Madison, a Hilton Hotel, is a refined heritage property within a mile of the National Mall, Smithsonian Museums and White House, and two Metro lines connecting guests with the entire city. Named for the fourth President of the United States, the upscale hotel has served as a sanctuary for decades and hosted nearly every U.S. president since JFK.

Early bird pricing for this event is \$249 per person until March 18, 2020! In addition, register by our early bird deadline and receive a credit towards one night of hotel! A \$279 savings!

Agenda for this event to be posted shortly!

Space is limited for this members-only event so, register today!

October 2, 2020
- October 5, 2020

2020 NAMB National Attendee Registration

Caesars Palace

3570 Las Vegas Boulevard South

Las Vegas, NV 89109

Valerie Saunders, 202-434-8250

valsaun@namb.org

Often imitated, never duplicated! NAMB National is the premier mortgage conference in the U.S. focusing on you- the mortgage professional.

10/2/2020 - 10/5/2020

Caesars Palace

Las Vegas, NV

This event will provide you with opportunities to -

*network with old friends, and make new ones at our soon to be sold out trade show;
attend fantastic breakout sessions presented by the industry's top leading companies;
learn from our keynote speaker session and;
have fun at the out of this world end of event party!*

Agenda

Friday, October 2, 2020

8:30am: Registration; Class Hours: 9:00am - 5:00pm (Emperors Ballroom 1) - Certified Veterans Loan Specialist (CVLS) Class sponsored by Caliber Home Loans (Cost is \$149 for Members; \$279 for Non-members)

Is your focus on VA loans? Would you like to separate yourself from the competition? Don't miss this opportunity to become approved for NAMB's newest certification, the Certified Veterans Loan Specialist (CVLS).

VA loans are an amazing benefit that veterans have earned, and it's our responsibility as loan originators to help them take advantage of it. But to maximize that benefit, a veteran needs their loan officer to know all the nuances.

Lender guidelines often cover the top level information and you can do a VA deal from them. However, those guidelines miss the how for many of the subtle details of VA loans, and often include limitations that can be worked around if you know how. With this extra information, you'll be able to get deals done that nobody else can, help more veterans in the process, and stand out to referral partners.

In case you're wondering, it doesn't matter if you're in a military town. In a non-military town, it's likely you'll be the only VA expert, which will make you stand out even more.

The certification training will cover all the basics and will also dig into super advanced topics like:

*proving eligibility for everyone including reservists and surviving spouses
tips for getting DU & LP approvals, and why manual underwriting isn't something to be feared*

*the truth about VA appraisals and especially "Tidewater"
ways to find double the number of VA approved condos
new rules around refinances and being ready for when that market returns
weird stuff like assumptions, EEM, Rehab, non-owner occupant co-borrowers, etc.*

*In addition, we'll emphasize the detailed knowledge & stories that you can use to show
your value to real estate agents and help grow your business with VA as your niche.*

*Immediately following the class, a test will be given and, upon passing, you will be
presented with your certification and all the marketing materials that you need to
promote yourself!*

Thank you to our 2020 Sponsor, Caliber Home Loans!

2:00pm - 5:00pm (Registration Desk) - Exhibitor Check-In and Setup

2:00pm - 5:00pm (Emperors Ballroom 2) - NAMB Board Meeting

*5:00pm - 7:00pm (Palace Ballroom Pre-Function Area) - Exhibitor and NAMB Member
Welcome Reception*

Saturday, October 3, 2020

*8:00am - 12:00pm (Registration Desk) - Attendee Registration and Exhibitor Check-In
and Setup*

9:00am - 12:00pm (Julius Ballroom) - Informative and educational breakout sessions

*12:00pm - 12:50pm (Julius Ballroom) - Keynote Speaker Luncheon (Cost is \$25 for
Members/Non-members)*

1:00pm - 6:00pm (Palace Ballroom) - Exhibit Hall Opens

1:00pm - 3:00pm (Julius Ballroom) - Educational and informative breakout sessions

*3:00pm - 5:00pm (Emperors Ballrooms) - Educational and informative breakout
sessions*

Sunday, October 4, 2020

*8:00am - 10:00am (Emperors Ballroom 1): NAMB Annual Business and Delegate
Council Meeting*

*10:00am - 1:00pm (Julius Ballroom) - NAMB's Government and Regulatory-focused
sessions*

1:00pm - 5:00pm (Palace Ballroom) - Exhibit Hall Open

1:00pm - 3:00pm (Emperor Ballrooms) - Educational and informative breakout sessions

7:00pm - 10:00pm (Julius Ballroom) - Great Gatsby Party featuring Moonshiners, Las Vegas's Best "Prohibition Pop" Band! (Cost is \$49 for Members/Non-members)

NAMB's Great Gatsby Party will be the bee's knees! Join us on Sunday, October 4 from 7pm - 10pm at our Prohibition-style Speakeasy featuring Moonshiners, Las Vegas's Best "Prohibition Pop" Band! The Moonshiners offers up their special blend of "prohibition pop": A delectable dish of today's top forty songs mashed up with a swingin' beat from days gone by! Cost is only \$49 and includes cocktails and dinner!

Great Gatsby and 1920's style dress is encouraged! Prizes will be awarded to the top 3 costumes including a full registration and night of hotel for our 2021 NAMB National at Caesars Palace!

The Moonshiners, fronted by some of the hotsy, totsiest tomatoes in town and backed by a band of bees knees bearcats, are sure to get your feet tappin. Bring your Oliver Twists and partake in a swig of that giggle juice. Boycott prohibition with The Moonshiners all night long!?

Don't miss this fun-filled event - register today!

Monday, October 5, 2020

8:00am - 5:00pm (Emperors Ballroom 1) - 8-Hour NMLS Approved Continuing Education: (Cost is FREE for Members; \$79 for Non-members) Includes continental breakfast and box lunch

This course will satisfy the requirements set forth by the SAFE Act for a comprehensive 8-hour continuing education course for mortgage loan originators.

October 3, 2020
- October 5, 2020

NAMB National 2020
Caesars Palace
3570 S. Las Vegas Blvd.
Las Vegas, NV 89109
10/2/20 - 10/5/20
Valerie Saunders, 202-434-8250
valsaun@namb.org

Join other top mortgage professionals?at the nation's most attended mortgage-focused event!

10/2/20 - 10/5/20
Caesars Palace
Las Vegas, NV

Single 10' x 10' Booth - \$5,495 for Members; \$5,995 for Non-members
Double 10' x 20' Booth - \$9,495 for Members; \$9,995 for Non-members

Need larger than a double booth? Please contact Valerie Saunders for pricing options.

If you have any questions or concerns, please do not hesitate to contact Valerie Saunders, NAMB Executive Director, at (202) 434-8250 or valsaun@namb.org.

February 24, 2021
- February 25, 2021

2021 NAMB Focus Conference
Harrah's New Orleans Casino
8 Canal Street
New Orleans, LA 70130
Valerie Saunders, 202-434-8250
valsaun@namb.org

Our 2021 NAMB Focus Conference will be held on Wednesday, February 24 - Thursday, February 25, 2021 at Harrah's New Orleans Casino in New Orleans, LA. This year's show will feature sponsors featuring product showcases, informative breakout sessions plus much more!

October 9, 2021
- October 11, 2021

NAMB National 2021
Caesars Palace
3570 Las Vegas Boulevard South
Las Vegas, NV 89109
Valerie Saunders, 202-434-8250
valsaun@namb.org

Our 2021 NAMB National Conference and Trade Show will be held on Saturday, October 9 - Monday, October 11, 2021 at Caesars Palace in Las Vegas, NV. Join us at the nation's most-attended mortgage-focused event by the country's top mortgage professionals!

October 8, 2022
- October 10, 2022

NAMB National 2022
Caesars Palace
3570 Las Vegas Boulevard South
Las Vegas, NV 89109
Valerie Saunders, 202-434-8250
valsaun@namb.org

Our 2022 NAMB National Conference and Trade Show will be held on Saturday, October 8 - Monday, October 10, 2022 at Caesars Palace in Las Vegas, NV. Join us at the nation's most-attended mortgage-focused event by the country's top mortgage professionals!

September 9, 2023
- September 11, 2023

NAMB National 2023
Caesars Palace
3570 Las Vegas Boulevard South
Las Vegas, NV 89109
Valerie Saunders, 202-434-8250
valsaun@namb.org

Our 2023 NAMB National Conference and Trade Show will be held on Saturday, September 9 - September 11, 2023 at Caesars Palace in Las Vegas, NV. Join us at the nation's most-attended mortgage-focused event by the country's top mortgage professionals!